

From: [David Jones](#)
To: [Jay Melder](#)
Subject: RE: [Caution - External Email] P3JVG - Coastal Fairgrounds Plan
Date: Friday, March 18, 2022 4:41:52 PM
Attachments: [image002.png](#)
[image003.png](#)

Jay,

We currently do not intend to provide a point-by-point counter to the letter Mr. Gordon wrote. We believe that the issues being re-raised in the recent letter have already been satisfactorily addressed, and rehashing the same statements without any new substantiation would not be of value.

During our 3/10/22 zoom meeting, the 75% majority ownership of the P3 joint Venture Group (P3/RGM) answered a definitive “yes” to moving ahead with the plan outlined in the City Council approved RFP/BFO. P3JVG will continue to honor that commitment and work within the guidelines of the procurement laws and DBE ordinances to achieve it.

We look forward to our continued efforts alongside the City of Savannah, the MPC, and numerous local leaders and businesses to reach the successful transformation of the Coastal Empire Fairgrounds.

Have a great weekend.

David T. Jones

Senior Partner

Office: 602.875.5660 | Cell: 623.377.3143

3333 E Camelback Rd. | Suite 265 | Phoenix, AZ 85018



From: Jay Melder <Jay.Melder@Savannahga.Gov>
Sent: Friday, March 18, 2022 12:47 PM
To: David Jones <david.jones@p3-partners.com>
Subject: Re: [Caution - External Email] P3JVG - Coastal Fairgrounds Plan

Hi David—

Thanks for reaching out. I know you’d like to speak. To be perfectly honest, we are focused right now on St. Patrick’s day weekend (which is a big operation for the City), and still need time to digest the letter we received from Mr. Gordon, before we are ready to talk further with any party.

I’ll reach out at some point soon to follow up.

Regards,

Jay

From: David Jones <david.jones@p3-partners.com>
Date: Friday, March 18, 2022 at 1:20 PM
To: Jay Melder <Jay.Melder@Savannahga.Gov>
Subject: [Caution - External Email] P3JVG - Coastal Fairgrounds Plan

Good morning, Jay.

As your schedule permits I would like to have a call with you to discuss P3JVG's plan to continue to move the project forward in light of the contrarian letter your received on 3/16/22.

I look forward to talking with you.

Thank you!

David T. Jones

Senior Partner

Office: 602.875.5660 | Cell: 623.377.3143

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